

Message Text

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ACTION EUR-12

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P R 201211Z SEP 76

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 8994

USDOC WASHDC

AMEMBASSY STOCKHOLM PRIORITY

AMCONSUL ROTTERDAM

UNCLAS THE HAGUE 5126

USDOC FOR TRAFTON OIM/BIC/DIBA; STOCKHOLM FOR USTC

E.O. 11652: N/A

TAGS: BEXP, NL

SUBJ: USTC SECURITY AND SAFETY EXHIBITION

REF: (A) TRAFTON/STADTLER LETTER 9/14/76; (B) STOCKHOLM 3976

1. WE APPRECIATE USDOC EFFORT IN ASCERTAINING INTEREST OF SUBJECT EXHIBITION PARTICIPANTS IN NETHERLANDS AND PLEASED WITH RESULTS.

2. FOR STOCKHOLM: WE NEED DETAILED INFORMATION ON PRODUCTS OF EXHIBITORS ALREADY POLLED BY USDOC AS WELL AS ADDITIONAL ONES MENTIONED REF A.

3. COMMENT A: WE INCLUDING SPECIAL ARTICLE ON SUBJECT SHOW IN US COMMERCIAL NEWSLETTER BEING MAILED IN NEXT FEW DAYS. WILL REPEAT ARTICLE IN NEXT MONTHS ISSUE OF PUBLICATION. AFTER RECEIPT OF REQUESTED INFO FROM STOCKHOLM, EXTENSIVE MAILING WILL BE DONE BY AMCONSUL ROTTERDAM WHICH IS RESPONSIBLE FOR THIS INDUSTRIAL SECTOR.

B. USEFUL TO POINT OUT THAT IN PAST DUTCH BUSINESSMEN HAVE BEEN RELUCTANT TO GO TO STOCKHOLM. AS INDICATED BY HARARY TO STADTLER DURING JULY VISIT, WE GLAD TO EXTEND TO STOCKHOLM
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ASSISTANCE CURRENTLY GIVEN MAILY TO FRANKFURT, LONDON AND PARIS. WE WILL PROMOTE STOCKHOLMS USTC'S SHOWS TO EXTENT

POSSIBLE PROVIDED NEEDED INFORMATION RECEIVED IN TIME. TO
ASSESS RESULTS OUR EFFORTS, WE WOULD APPREICATE RECEIVING
ASAP AFTER EACH SHOW LIST OF DUTCH VISITORS. THIS WILL ALSO
HELP US IN CURRENT FOLLOW UP PROGRAM REGARDING DUTCH VISITORS
OF EXHIBITIONS IN USA AND USTCS.
GOULD

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